



How badly do you want to be a **Star** this Quarter? Even if you haven't sold anything, or ordered nay products this quarter, you can be a star!! Sell just 20 of these **Star** Certificates for \$100 each and place your order!! If you have ordered already, or have a goal to be a higher star, adjust the number you'll need to sell to fit your situation or goals! Women **LOVE** bargains & they **LOVE** to help other people reach their goals!! When they buy the products, we know they will love them& then be reordering them at full price! If they are not your client yet, they may still be willing to help you reach an audacious goal & become your client! **JUST ASK!**

LOOK AT THESE NUMBERS!!

Certificate Price	\$100	Sell 20	\$2,000.00	\$1800 order + most of tax to be a STAR!!
			\$3,600.00	
Certificate Value	\$125	Sell 20	\$2,500.00	Retail delivered
			\$1,100.00	Retail left in stock to sell!

Now if you collect tax on the \$125 when they buy the certificate, this is what you number will look like:

Certificate Price	\$100	Sell 18	\$1,800.00	\$1800 order to be a STAR!!
			\$3,600.00	
Certificate Value	\$125	Sell 18	\$2,250.00	Retail delivered
			\$1,350.00	Retail left in stock to sell!



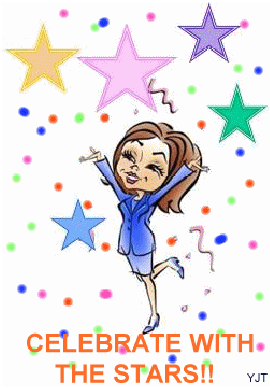
Star Certificate

You are a star!
Thanks to you, I am meeting
my goal to be a Star this
Quarter!

Issued to _____

Your Star Certificate is worth \$125 of Mary Kay products retail value! Your cost is just \$100 plus tax. You may use your Star Certificate now, or for future credit on purchases. Valid only with:

Expires 12 months after issue date. Issued _____



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