

THIS IS GHOSTBUSTER MONTH!



Does your datebook look like a *skeleton*?
 Is the ghost of no shows on your books *haunting* you?
 Do your unserved customers think you've *died*?
 Does warm-chatter booking give you the *creeps*?
 Are postponements driving you *batty*?
 Have the *goblins* gobbled up all your self-confidence?
 Is your positive attitude covered in *cobwebs*?
 Is your organization in a *devil* of a mess?
 Have your goals *disappeared* into thin air?
 Is the ghost of *fear* keeping you on your rear?
 Well never fear, the ghostbuster is near!



The ghostbuster will lift you off your seat and put you on your feet.
 She'll rid you of all your fears and keep you on your toes.
 She'll cast a magic spell and your shows will go so well.
 You'll book and coach and sell...An enchanting story you'll tell.
 She'll brew a magic potion to cast out your negative notions.
 You'll leave the meeting feeling good, to do the things she knew you could.
 She said, "I'll show you, just stick with me. You can be anything you want to be!"
 Later, with pride, you will boast, "The ghostbuster helped me bust my ghost!"



Not only is she your protector, she's your unit Sales Director!

Yes, I'm the ghostbuster, you see. You can always count on me!

Here is a fun scavenger hunt for October!!! Collect as many names as you can! Tell them you are in a scavenger hunt and looking for them! Return the list filled in with names and phone numbers and win! A grand prize for the most names collected! (Use this for your October portfolio of Before/After pictures!) Everyone will want to participate! Bust those ghosts! Get rid of fear!

NAME	PHONE	BOOKED?
Woman with red hair _____		
Woman wearing orange _____		
Woman at a candy store _____		
A teacher _____		
A sales person _____		
A waitress _____		
Woman selling Halloween things _____		
Mother trick-or-treating with children _____		
Woman at a shopping center or mall _____		
Woman at a Halloween party _____		
Woman in a parking lot _____		
Woman riding public transportation _____		
Woman taking a walk _____		
Woman in a supermarket _____		
Woman you meet in a ladies room _____		
Woman in a beauty salon _____		
Woman wearing a black suit _____		
Woman celebrating a birthday in October _____		
Woman in a card store _____		
Woman given to you as a referral _____		



WHEN ALL 10 LINES ARE FILLED (EACH LINE NEEDS TO HAVE A MIN. \$10) WITH MARY KAY PRODUCTS AND YOUR PAYMENT IS IN THE BAG, YOUR 'GHOST HOSTESS' WILL DRAW 2 LUCKY NUMBERS FROM 1-10... THESE 2 LUCKY CUSTOMERS WILL BE 'TREATED' (NOT TRICKED~)...TO ANY 1 MK ITEM FROM OUR COLOR COLLECTION **FREE!**



<u>NAME</u>	<u>TELEPHONE#</u>	<u>ITEMS ORDERED</u>	<u>PAID</u>	<u>WHAT FREE ITEM IF YOU WIN</u>
1. _____	_____	_____	_____	_____
2. _____	_____	_____	_____	_____
3. _____	_____	_____	_____	_____
4. _____	_____	_____	_____	_____
5. _____	_____	_____	_____	_____
6. _____	_____	_____	_____	_____
7. _____	_____	_____	_____	_____
8. _____	_____	_____	_____	_____
9. _____	_____	_____	_____	_____
10. _____	_____	_____	_____	_____

Make all checks out to:
 Your product will be delivered to your 'GHOST HOSTESS' on: _____
 Please add your name if any of the following Questions apply:
 I would love information on Being a Regular Customer:



Would like to Book a class for \$50 of FREE Mary Kay products:

Would like information on becoming a Mary Kay Consultant _____ . Please call Me! # _____

Halloween Special

\$10.00



Mary Kay Gift Certificate

It's no Trick, Treat yourself to a 1 hour Mary Kay Pampering session and you may redeem this coupon for \$10.00 of Mary Kay Products FREE. If you presently have a Consultant please contact her, if not please call: Independent Mary Kay Beauty Consultant

Share this pampering Session with a friend and double this coupon for \$20.00 in Free Product.

Expires on Nov, 7, 2003

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Halloween Special

Mary Kay Cosmetics will treat you with no Tricks to a complimentary pampering session of your choice of either a skin care and glamour makeover or aromatherapy hand/foot treatment plus a Free Gift!

Call _____ at _____

Mary Kay Cosmetics has been the best selling brand of skin care and color cosmetics for the last 8 consecutive years.



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COMPLIMENTARY
MARY KAY FACIAL
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MAKEOVER for a
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new you!

Call me today!

**Independent Beauty Consultant
Name:
Phone:**

This card entitles you to 10%
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OCTOBER SPECIALS

TREAT yourself to a **MASK** twice a week to
prevent **GHOSTLY**, unsightly skin!



TRICKS using **DARK SHADOWS**
and **MASCARY** for those bewitching



eyes!



MASK \$1.00 OFF
MASCARA \$1.00 OFF
SHADOWS \$.50 OFF



I would like to "treat" your mother to a complimentary Mary Kay facial and teach her a few "tricks" with our glamour makeup, too!
Call me soon!!



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