


Top 10 reasons
to start your
new Mary Kay Career in
November or December!



10. You get to take the tax benefits at the end of the year without doing much to earn them. It's like having a baby in December!
9. Enjoy a 50% discount on all of your Christmas shopping!
8. Need a new laptop or digital camera? A nice Christmas gift for yourself could be a tax deduction for your new business.
7. Are you traveling over the holidays? Take your Starter Kit, practice on friends and family, and deduct your trip!
6. You will see more friends and family in November and December than you will all year. Practice on them and earn while you learn!
5. Everyone you know will be going to holiday parties and will want to look their best. You might as well earn their money because they WILL be spending it to look great this time of year!
4. This is the biggest selling season of the year. Start earning immediately and help everyone with last minute stocking stuffers, gifts, and gift wrapping services!
3. Get your training underway so you are ready for post-holiday sales. Everyone has Christmas money to spend and they need a new look to go with the new clothes they got for Christmas! Everyone is looking for a post-holiday fun thing to do, January is one of our best sales months. If you wait until then to start, you miss the opportunity.
2. Since Mary Kay has no territories, when you are making all of your holiday phone calls to friends, keep good records because you can tell them all about your new Mary Kay career and write off the calls!
1. Most importantly, be ready to start the new year with a bang because you have a wonderful opportunity to look forward to!

