

## WHAT IS A MARY KAY SKIN CARE CLASS?

- It's Girls Night Out!
- The Mary Kay class is Fast and Fun!
- Everyone will be pampered with a hand treatment, lip treatment and the #1 Best Selling Brand of facial skin care, plus the latest on-trend colors!

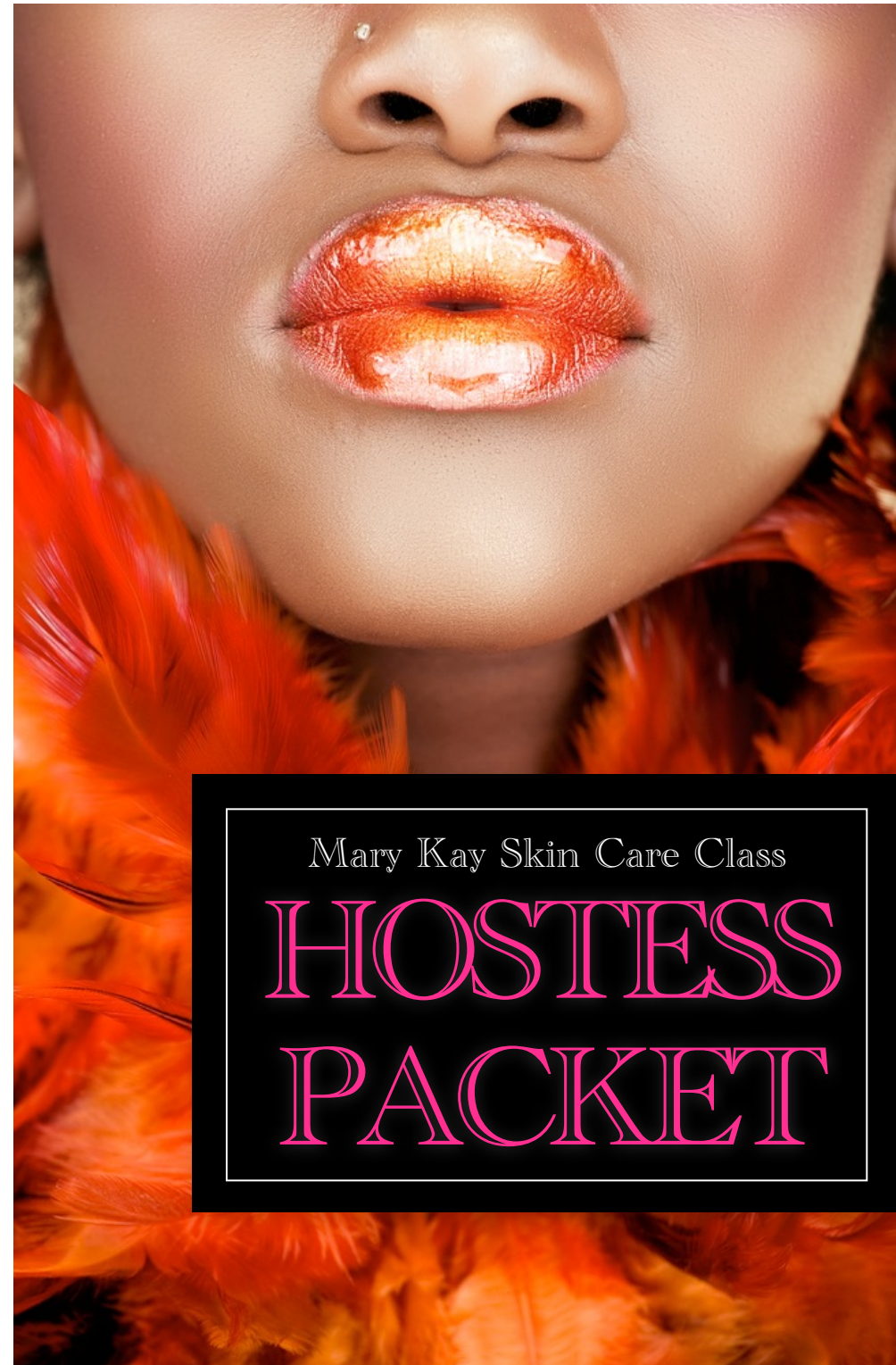
## HOW DO I PREPARE?

- Call your guests the day before to remind them of the time/provide directions.
- Have a few women in mind who could fill in for any last-minute cancellations.
- Keep preparations on the day of the class simple. If you would like to serve refreshments after the class, please limit them to coffee or tea and possibly some cookies. *(If the class is at my house, feel free to bring some cookies with you for your guests to enjoy after the class. I will provide refreshments.)*
- I'll arrive a bit early if we are having the class at your place and bring everything else with me.

## HOW MANY GUESTS SHOULD I INVITE?

- Remember, one of the requirements to receive your free products is to have at least 4 guests attend, so inviting more is smart. If you are having trouble coming up with who to invite, have your guests bring a friend!
- Emphasize to all guests that you have "RESERVED" a place especially for them.
- Ask for a firm commitment to attend & stress they will need to arrive on time.
- ***Send me your guests' names, emails and phone numbers asap!***

Because this is my business and I love what I do, I will be there rain or shine! I have reserved this time for you. If for some reason you would need to re-schedule please do so at least 48 hours in advance! Thank you so much!



Mary Kay Skin Care Class

HOSTESS  
PACKET



## DISCOVER WHAT YOU LOVE

Make your ultimate Mary Kay Wish List and bring it with you to your appointment! Go online today or browse the catalog included in this packet.

# THE BEST THINGS IN LIFE Are Free

Mary Kay Hostess Rewards

**Gift Selected** (*circle one*)

**Eau de Parfume | Compact Pro | Mary Kay @Play Gift Set**

To receive your selected hostess gift absolutely free PLUS **\$75 IN FREE MARY KAY PRODUCTS** at your class, the following 5 things must be completed:

1. Hold your Skin Care Class on originally scheduled date.
2. Have 5 adults present at your class. (Yourself & at least 4 guests who have not had one of my Mary Kay facials.)
3. Class sales equal \$\_\_\_\_\_ or more.
4. Two+ guests book a Skin Care Class from your class.
5. Collect a minimum of \$100 in outside sales before your class from people not attending.

By doing these 5 simple steps, you will receive your selected gift FREE, plus a \$75 shopping spree to spend on products of your choice!

If you only complete 3 steps, you may still receive your gift selection and shopping spree, but it will be HALF PRICE/HALF VALUE.

**Your MARY KAY Skin Care Class is scheduled for**

\_\_\_\_\_ **AT** \_\_\_\_\_  
**LOCATION:** \_\_\_\_\_