

Car By Career Conference!



- ★ You must be active.
- ★ You must have **14 active personal** team members by the end of the 4th month.
- ★ Total production from you and your team must equal **\$20,000 wholesale** production.
Your **maximum** contribution amount is **\$5,000 personal** production over the 4 months.
- ★ A minimum **\$5000 wholesale** production is **required each month**.
- ★ To be on-target for this month, you must have 5 active team members and a total of **\$5,000 wholesale** team production at the distribution center by the **last working day** of the month. (See current Applause for the date)

13 Hours a Week

2 Parties	6 hours	4 interviews	2 hours
Meeting	3 Hours	Paperwork and Calls	2 hours
<i>(This could be one of your party slots)</i>			

PLAN OF ACTION

November

10 Parties
16 Interviews
4 New Team Members

December

10 Parties
16 Interviews
4 New Team Members

Combined Personal &
Team Production
\$5,000 Wholesale

You must have at least 5 active team members and \$5,000 combined wholesale to go On-target

January

10 Parties
16 Interviews
4 New Team Members

Combined Personal &
Team Production
\$7,000 Wholesale

You must have a minimum \$5,000 combined wholesale to stay on target.

February

10 Parties
16 Interviews
4 New Team Members

Combined Personal &
Team Production
\$8,000 Wholesale

You must have a minimum \$5,000 combined wholesale to stay on target.