

# Legacy Words

by  
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You can't have a dream come true, if you don't have a dream!

You don't stroll to a goal and you can't wait to be great!!!

You must eliminate and concentrate!!

I feel healthy, I feel happy, I feel TERRIFIC!!

Have a plan A, B, and C

Big dream, Big obstacles, Bigger God!

Better to begin with fault than to hesitate perfectly!

If it's worth doing well, it's worth doing poorly!

The sequence of success is: terrible, horrible, awful, good, better, best, GREAT!

Desire charts the course, courage runs the race and commitment crosses the finish line!

I refuse to let anyone or anything upset me, make me mad, or hurt my feelings.

Don't look to the left, that's fear, don't look to the right, that's doubt, look straight ahead.

You must have BBA: Bounce Back Ability

Next!

Action kills fear!

WOW! With or without her. . . I WILL do this!

You can NOT stop a determined woman!

Hope is not a strategy.

You have a small window of time to achieve certain things in life.

Some dreams have expiration dates. DO IT NOW!

You must first SEE yourself in the position, before you can achieve the position.

First you work for your money, then let your money work for you.

What you focus on magnifies and multiplies.

What gets tracked, grows!

Team work, makes the dream work!

You snooze, you lose!

Many desires, no results; some desires, some results; few desires, good results; one desire,

TOTAL VICTORY!

Run your business; don't let your business run you.

Fake it til you make it!

Work while you can, you never know when you can't.

Others need to know that they can count on you; be a woman of your word.

Move on!

Be neither elated by good fortune, nor depressed by bad.

You have to prime the pump before the water will flow?

An acorn can't grow in the shadow of an Oak.

People support that which they help to create.

Don't give away the company store.

I fell in love with the product and still love it. I love to see it, touch it,

feel it, smell it, sell it, and deposit the check.

Feel the fear and do it anyway.

Take the focus off you and put it on others.

When you know your why, the how will be revealed.

The wish bone is not as strong as the back bone!

When faith walks in, fear walks out.

Humility isn't thinking less of yourself; but rather thinking of yourself less.

Our attitude determines our altitude.

Health is wealth!

Don't measure wealth by the things you have, but by the things you enjoy.

Make your "want to" your "have to".

Your past does not determine your future; today does!

Get over it!

If you don't want her paycheck, don't ask for her advice.

There are two sides to every situation. What is the other side?

Maybe not. . . until NOW!.

A hostess has the memory of an elephant; never forget what you promised.

Are you working from your circumstances or from your commitment?

If you want to stop starting over, stop giving up!

God didn't have time to make a nobody. . .only a somebody and that somebody is YOU!

If you are in the frustration gap, don't look at the gap.

Tell your husband the good things, you'll forget the bad ones but he won't.

Next time. . .

What are your energy leaks?

Inspect what you expect.

Be like the swan on top of the water looking so graceful, but paddling like crazy underneath!

Know when to close your office door; if you don't stop, you can't start again.

Tell people you're going to work, they know what "work" means.

What can I do to support you?

Keep your eyes on the prize!

Know who has a dream and is willing to work.

Actions speak louder than words.

What you look at and talk about the longest will become the strongest.

Visualize, verbalize and affirm!

If I didn't sell, we didn't eat.

Nothing happens until somebody sells something

Lean on my belief until you have your own.

Keep working until the last minute; It's not over until the fat lady sings!

Praise your peoples' efforts, but only reward results.

I started before computers, cell phones, UPS, GPS, PCP and LBX

We had three shades of foundation: orange, orange and more orange

What is attained too cheaply, is esteemed too lightly. Tis dearness only  
that gives a thing its value.

This business teaches mothers a lot about how to raise their children.

Teach your children that they must DO something, to get something.

First we work, and then we play!

Lean on my belief until you have your own.

Get up, suit up, show up and be on time!

Know the difference between working and wishing.

Have your power hour before you start your day.

What did you learn from that? What do you think you should do next?

An interview a day keeps fear away

Learning occurs by: explanation, demonstration, imitation, evaluation,  
repetition, duplication; then start all over again!

Discipline yourself or someone else will discipline you the rest of your life.

When answering your phone, be in a controlled rush.

No one likes to be sold but everyone likes to buy.

I don't believe that I'm here by accident and neither are you.

Before God can bless your work, you must give Him something to Bless.

My determination was motivated by desperation.

You can eat an elephant a bite at a time!

Potential means nothing, unless you use it.

Vision is seeing what others can't.

God blessed Mary Kay and he wants to bless you.

Work like it depends on you and pray like it depends on God.

Good can be the enemy of GREAT!

You can't teach what you don't know and you can't lead where you don't go.

You must know the way, go the way and show the way,

Live in a day tight compartment; lock up yesterday and don't open tomorrow.

You must give up to go up; and grow up to go up!

There are three ways to lead: by example, by example and by example.

We worry about what others think of us! Surprise, they don't think about us!

We get what we think we deserve.

Listen to your self talk.

Write out and say affirmations daily.

The seeds of greatness aren't in some of us, they are in all us!

When you work your business, you ARE putting your family first.

We must give up a day at the beach, to buy the beach house.

Don't ask God to guide your footsteps if you aren't willing to move your feet.

Free yourself up to work.

Fix what's bugging you.

Don't ask God to make your path easy; ask him to make you strong.

How do you think you could change that?

Live by the Golden Rule and teach others by your example.

Evaluate and delegate!

Everyone listens to the same radio station: WIFM

“Whatever you vividly imagine, ardently desire, sincerely believe and enthusiastically act upon, will inevitably come to pass”. . .Mary Kay

Stop the inner critic.

Failure is an event, not a person; you are NOT a failure.

You must fail forward to success.

There are three kinds of people in this world: Those who make things happen, those who watch things happen and those who don't even know what happened.

The longest way to your destination is a short cut.

God wants spiritual fruits, not religious nuts.

Practice does not make perfect, it makes permanent. PERFECT practice makes perfect.

Don't fear change; fear being in the same place five years from now.

Charisma may attract but character keeps!

The harder I work the luckier I get!

You can't steer a parked car!

If you can't be big, don't belittle.

Connection is the new currency.

If you are getting kicked in the rear, at least you know you are out in front!

Help ENOUGH people get what they want, and you will always get what you want.

Consultants sell cosmetics; Directors sell dreams.

Clutter causes chaos, and confusion; Organization creates simplicity and clarity.

God doesn't call the equipped; He equips the called.

You are either pushed by pain, or pulled by a vision.

When you are through learning, you are through!

Some will, some won't, so what?

If you know why you failed, you can no longer call it a failure.

The worst four letter word in the English language is CAN'T.

We must be willing to do the things others won't, to have things others don't.

Sometimes you win, sometimes you learn!

You must get rid of the disease to please.

The extra mile is never crowded.

Those who want a place in the sun, should expect blisters.

God doesn't ask about our ability or inability, just our availability!

The one common denominator of ALL Nationals, is their ability to endure pain.

Promise me you'll always remember: You're braver than you believe,  
stronger than you seem, and smarter than you think." Christopher Robin to Pooh

As a person grows older and wiser, they talk less and say more.

There is no GREAT success without GREAT commitment.

I am too blessed to be stressed!!

**THANKS A MILLION!!!!**

