



2012★2013 GOALS FOR MY MARY KAY BUSINESS

i will be a . . .

_____	by September 1st
_____	by November 1st
_____	by January 1st
_____	by March 1st for Career Conference
_____	by May 1st
_____	by July 1st for Seminar

OTHER GOALS:

Number of Monthly Team-Building Appointments: _____

Number of New Team Members per Month: _____

Number of Monthly Selling Appointments: _____

Monthly Retail Sales Goal: _____

Monthly Wholesale Sales Goal: _____

June 16 – Sept. 15 _____

Sept. 16 – Dec. 15 _____

Dec. 16 – Mar. 15 _____

Mar. 16 – June 15 _____



Court of Personal Sales =
 \$36,000 or more in personal estimated retail production received from 7/1/12 through 6/30/13

Court of Sharing =
 At least 24 qualified new personal team members between 7/1/12-6/30/13



Star Consultant Program
 Sapphire = \$1,800 wholesale
 Ruby = \$2,400 contest credit+
 Diamond = \$3,000 contest credit+
 Emerald = \$3,600 contest credit+
 Pearl = \$4,800 contest credit+

- QUEENS COURT OF PERSONAL SALES**
- QUEENS COURT OF SHARING**