

Dear Michelle,

Hope you are tickled pink with our products and customer service. I personally want to welcome you as one of my valued customers and keep you in the pink of all that I offer my customers. Please feel free to call anytime with questions or to place a reorder and I will get with you as soon as possible. I want you to know that it is my privilege to work with you to find the products that will help you look and feel great! You may not have thought about it this way, but as an Independent Beauty Consultant, I am a small business owner. So, when you purchase products from me, you are supporting a small business in our community, and all of my profit stays in our community. As always, I'll customize my service to suit your shopping needs whether that is the ultimate in convenience with online shopping 24/7, a gift for someone special, or complimentary skin care and color appointments. Please know that the personal information I have about you will NOT be shared, or sold with anyone or any company. Thank you for putting your trust in me and allowing me to be your consultant!

Here are some exciting features of being a preferred customer:

- You're now included in my quarterly mailing, which means that you will receive the most up-to-date product catalog, "The Look Book", once a quarter along with a special gift-with-purchase offer only for preferred customers.
- Following the Look Book each quarter, I will have an open house at my home and the MK studio where you can see the new quarter products and receive a 20% discount on your product order just for attending. You will receive a pink postcard invite to my open house each quarter.
- Free shipping and/or personal delivery right to your door.
- 15% off your purchase during your Birthday month.
- Hostess rewards for sharing a facial with 3-5 friends
- 100% Satisfaction Guarantee on all product purchases. If for any reason your products do not meet your needs or expectations, please call my office and I will exchange your products for you.

Did you know that I have a gift service?



Whenever you need a gift for that special Someone, whether it be for a birthday, Get well, Mother's Day, graduation or any Occasion, I am glad to wrap and deliver or mail your gift.

Again, welcome to my pink world!

*Jennifer Bouse, Ind. Sr. Sales Director
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