

Questions: Consultant (Easiest 5)

1. What is Five Basic steps to Skin Care?
2. Name the four types of foundation
3. Does Section II count toward car production or recruiter commissions?
4. What color cars are given away by Mary Kay?
5. What two sets in Mary Kay have SATIN as the first word?

Questions: Consultant: (EASY 4)

1. What does exfoliate mean?
2. What is the SPF of Sunblock?
3. How much is your freight charge per order?
4. When are you eligible for a 13% recruiters commission?
5. What is the TOTAL of retail production your team must have in four months, or less, to earn a car?

Question: Consultant (Med. 3)

1. How many team members must you have to receive a 9% check.
2. . What does OTC stand for?
3. Name an original product still carried in our line today.
4. How much is Acne Treatment Gel?
5. Name FOUR products (not including colors) just for lips.

Question: Consultant: (Hard 2)

1. What products make up our satin hands set?
2. What is the Visa/Mc 800 number?
3. What does Triple Action stand for in the Triple Action Eye Crème?
4. How Many EYE colors (not pencils) do we have in our line?
5. Name the basic steps in men's skin care.

Question: Consultant (Hardest 1)

1. How many unit members must you have to finish DIQ qualifications.
2. Explain the Coding System on the bottom of the bottles.
3. What is the active ingredient of Blemish Control Toner
4. What month, day and year did Mary Kay the company officially begin?
5. What is a Diamond Star Consultant?

Sudden Death:

1. Name the official name for women's vitamins in Mary Kay.
2. Name the correct names of the three kinds of TONER or FRESHNER in the classic basic.
3. Name the Three types of Masks in the classic basic
4. Define NON-Recovered sales tax
5. What is MKImpressions?
6. Who receives the Challenger newsletter?
7. What does DSA stand for?

Guests (5 Easiest)

1. Name a color of a car that is free in Mary Kay.
2. What is the newest line of adult skin care?
3. WHAT does SPF stand for?
4. Name a Men's Cologne
5. Name a Women's Cologne

Guests (4 Easy)

1. True/False. Our eye make up remover has mineral oil.
2. How many steps are there to satin lips?
3. True/False. You should use downward strokes when cleansing your skin.
4. What's the name of the New Teen Line?
5. How many formulas of foundation to we carry?

Guests (3 Medium)

1. Name the four products in Satin Hands.
2. How many refillable compacts to we carry?
3. How many formulas of mascara do we have?
4. What are the two colors of liquid eyeliner?
5. What eye product, is a cool gel, and reduces eye puffiness

Guests (2 Hard)

1. How many team members must you have to win a free car?
2. What are the five products in a miracle set?
3. The person who holds a skin care class is called a _____
4. What product promotes a "safe, healthy tan"?
5. How much does a Go-Kit cost (no taxes, no freight, etc)

Guests (1 Hardest)

1. What is required in order to become a beauty consultant?
2. True/False In Mary Kay, we have specific territories.
3. What is the 3 philosophies Mary Kay is Built on?
4. What type of research does the Mary Kay Charitable foundation Hospital conduct?
5. T/F when a customer returns product, it costs the consultant a postage stamp.

Sudden Death:

1. What does NSD stand for?
2. In the classic basic, what is the five steps?
3. Daily protection moisturizer provides what SPF?
4. Day Radiance provides what SPF?
5. Name four of our women's fragrance.
6. Name all three mens' fragrance
7. What's the name of our only shampoo.