

# D.I.S.C. Personality Assessment

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In the spaces below, rank the traits listed on each of the 6 lines. Working left to right you should assign a “4” to the work which is **most** like you; “3” points to the work **like** you; “2” points to the word that is **somewhat like** you, and “1” point to the word **least** like you. Figure your totals for each vertical column and fill in the boxes marked “Total”. The combined score of all four columns should equal 60.

*EXAMPLE*

1 Competitive

2 Inspiring

3 Steady

4 Cautious

Column 1

Column 2

Column 3

Column 4

1) \_\_\_\_\_ COMPETITIVE

1) \_\_\_\_\_ INSPIRING

1) \_\_\_\_\_ STEADY

1) \_\_\_\_\_ CAUTIOUS

2) \_\_\_\_\_ SELF CERTAIN

2) \_\_\_\_\_ OPTIMISTIC

2) \_\_\_\_\_ DELIBERATE

2) \_\_\_\_\_ EXACTING

3) \_\_\_\_\_ ADVENTUROUS

3) \_\_\_\_\_ ENTHUSIASTIC

3) \_\_\_\_\_ FRIENDLY

3) \_\_\_\_\_ LOGICAL

4) \_\_\_\_\_ DECISIVE

4) \_\_\_\_\_ FLEXIBLE

4) \_\_\_\_\_ PATIENT

4) \_\_\_\_\_ STRICT

5) \_\_\_\_\_ ASSERTIVE

5) \_\_\_\_\_ IMPULSIVE

5) \_\_\_\_\_ STABILIZING

5) \_\_\_\_\_ PRECISE

6) \_\_\_\_\_ VIGOROUS

6) \_\_\_\_\_ RESPONSIVE

6) \_\_\_\_\_ SYMPATHETIC

6) \_\_\_\_\_ FACTUAL

\_\_\_\_\_ TOTAL  
D

\_\_\_\_\_ TOTAL  
I

\_\_\_\_\_ TOTAL  
S

\_\_\_\_\_ TOTAL  
C

Circle the highest total and note which letter appears in the box with your highest.  
(Either D, I, S, or C) For demo purposes only!!